

**ACCOUNTANCY**

Recruit



MATILLION

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**Case Study**

**“It really feels like Accountancy Recruit came with us on our growth journey during our recruitment drive. They make you their top priority.”**

**Nicola McCleery, Talent Acquisition Business Partner at Matillion**

# Key Achievements

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- With Accountancy Recruit, **Matallion** was able to fill a number of important finance roles, both interim and permanent, to help grow their business.
- In particular, they found the perfect interim finance system consultant to help them improve their processes and systems.
- Accountancy Recruit were understanding about the difficulties of hiring during the Covid-19 pandemic and adapted to the problems they were facing.
- They set a **bespoke, detailed plan with milestones** which meant everything ran **very efficiently**.
- Matallion are **extremely happy** with their new hires, who are adding a lot to the business.



# The Challenge

# Bolstering the team with quality finance professionals

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Tech company Matillion are currently in a rapid growth phase and they were looking for people to join the business who shared their integrity, drive, and passion. The company, which provides data transformation solutions for cloud data warehouses, had quite a small team and so had been quite short staffed for a while.

“We already had direct job ads out but not many were applying so we decided to try a number of agencies. Accountancy Recruit was one such choice because they had local knowledge and specialised in finance.”

“After dealing with them on the first vacancy we knew we could trust them to send us great finance candidates. In the end, it turned out that Accountancy Recruit cared most about the growth journey we were embarking on and they also provided really good market intel. We ended up using them as our sole supplier towards the end of our financial recruitment drive.”



# The Search

# The Recruitment Process

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Though short staffed, Covid-19 difficulties meant Matillion had to pause their recruitment drive temporarily. “In spite of recent hardships, our recruiter was very patient with us,” said Nicola. “She understood some of the challenges we were facing and supported us when the time was right. As soon as we needed candidates, the turnaround was very fast.”

Accountancy Recruit came up with a clear plan of action with timetables and deadlines for each new vacancy. For example, for their interim finance consultant, the recruiter promptly interviewed 12 potential interim consultants from the local area with a focus on candidates in the tech sector and presented a shortlist of 5 candidates to Matillion.

“I love how smooth the whole recruitment process is with Accountancy Recruit,” said Nicola, “including how clearly everything is communicated to us, and how quickly we could fill the roles due to a smooth and efficient process. Our recruiter understood exactly the type of people we needed in terms of technical skills and cultural fit. She was great at filling contract roles quickly using her extensive network. Many even happened within a few days.

Our Recruiter said: “It has been a pleasure working with Matillion and the process was made so much more efficient through prompt and regular communication from Nicola. I am pleased we reached a successful outcome and hope to continue our working relationship helping grow the team as the business expands.”

# Why Accountancy Recruit?



# Why choose Accountancy Recruit?

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“We are very happy with our finance staff members sourced by Accountancy Recruit,” said Nicola. “In particular, our interim finance consultant is really improving our systems. It really feels like Accountancy Recruit came with us on our growth journey and didn’t give up despite Covid-19.”

“Lots of people recommended big agencies to me, but we found out it’s better to have someone who is an expert in recruiting finance professionals because of their network and the fact they can source locally.”

“The team at Accountancy Recruit make you their top priority in terms of hiring. They are also very responsive, fast, have sector-specific knowledge and provide no unsuitable candidates. I highly recommend them.”

**ACCOUNTANCY**

Recruit

**We'll help you find  
the perfect candidate**

If you are looking for an exceptional finance professional,  
please talk to us about your requirements.

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