



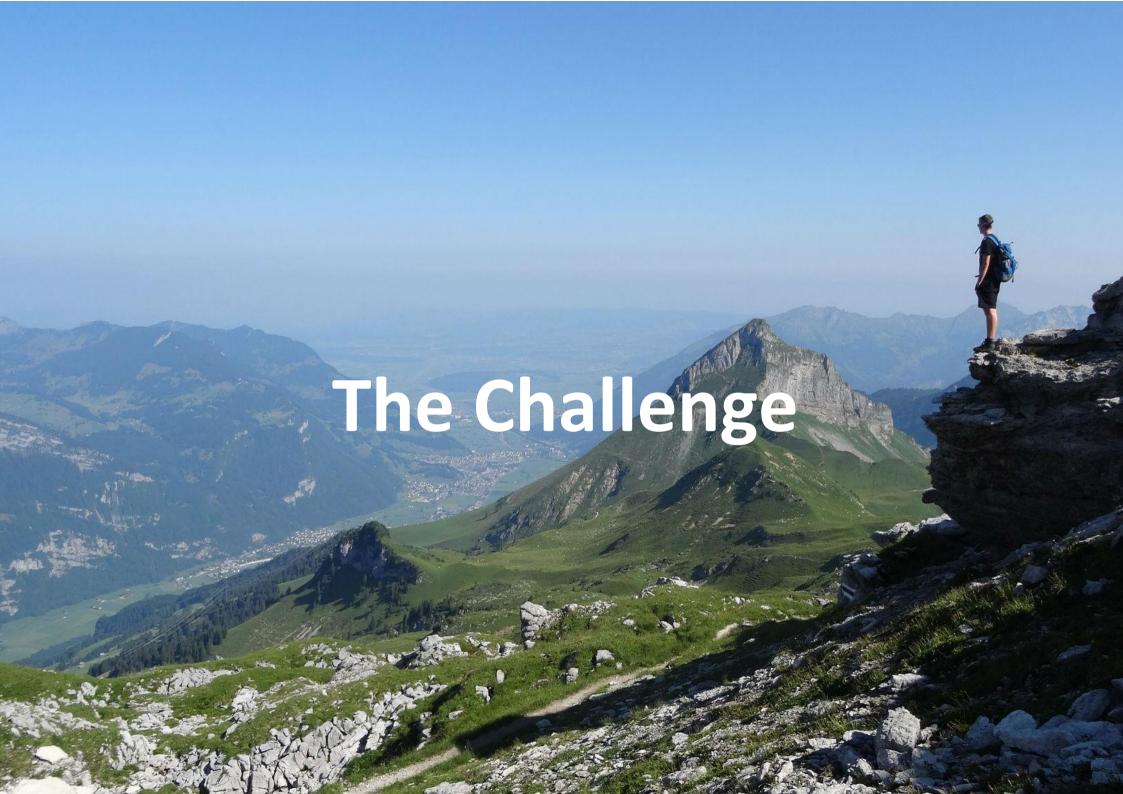
Case Study

"Our recruiter made sure to ask us us all the right questions to find out exactly what we needed for our business, which is great for a business like us who isn't sure exactly what it needs."

Fiona Ferenczy, Director of Finance at Sandbourne Housing

Key achievements

- With Accountancy Recruit, Sandbourne Housing found a great finance assistant in just two weeks, from start to finish - including vacancy briefing, shortlisting, interviews and offer.
- Despite the fact they don't use agencies very often, they chose Accountancy Recruit because they believed an accountancy recruitment specialist would find a great candidate against a tight deadline.
- The expert advice was greatly appreciated because they didn't know precisely what they wanted.
- They are extremely pleased with how well their new candidate is fitting in and say they wouldn't have found such a good candidate if not for Accountancy Recruit.



A Company Restructure

Sandbourne Housing was going through significant changes when its Finance Officer announced he was leaving. With a large restructure around the corner for this government funded housing association, the departure did not come at the most convenient time. They needed a replacement, fast, but for a slightly different role.

"As well as the ability to do the job well and get on with a small team, finding someone who could be flexible and lived close was important to us," said Fiona. "Working for a small company like us is very different to working for a big one and this would have worked best for us.

"That's why initially we decided we wanted a part-time accountant to fill the void that our Finance Officer left. We don't usually use recruiters to find new staff member, but in this case, we knew we wanted a specialist like Accountancy Recruit because I was sure they'd be able to find finance candidates much faster that we could, which was important in our current situation."



The Recruitment Process

When Fiona spoke with Accountancy Recruit to discuss her needs, she realised how helpful having an expert to talk her through it was.

Fiona said: "After asking us some questions, the recruiter seemed to understand exactly what I was looking for, even though I wasn't exactly sure myself. For example, we had no idea what to offer salary wise, and she took us through what was expected and what we could get for our money. We decided between us that the best course of action was to get a permanent Finance Officer. She asked all the right questions to get the heart of what we needed and everything that I asked was helpfully answered."

Accountancy Recruit carried out an extensive search to find the right Finance Officer and, within the span of just a few days, CVs were presented to Fiona. Four candidates were then interviewed the following week.

"All the candidates were great and would have been a good fit," said Fiona. "But there was one in particular that stood out to us. We gave her the job shortly afterwards."

Why Accountancy Recruit?

Making Recruiting Easy

"We are very happy with our new Finance Officer," said Fiona. She is really fitting into her new role very well – she's good at her job and gets on well with the team."

"Accountancy Recruit was instrumental in finding us such a great candidate in such a short space of time. They walked us through the whole process in a smooth, easy way, from start to finish.

"Our recruiter was very attentive and helpful. She made sure to ask us all the right questions to find out exactly what we needed for our business, which is great for a business like us who isn't sure exactly what it needs."

"I would definitely recommend Accountancy Recruit for businesses that need someone quickly and are seeking expert advice about a myriad of subjects in terms of the best fit. I'm glad we chose a specialist recruiter to help us with this project - it made our lives so much easier."



We'll help you find the perfect candidate

If you are looking for an exceptional finance or accountancy candidate, please talk to us about your requirements.

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