

ACCOUNTANCY Recruit

Lookers plc

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Case Study

“Accountancy Recruit have great communication, work within agreed timetables and ultimately find excellent candidates using their extensive network.”

Mudasir Saeed, Recruitment
Business Partner at Lookers Plc



Key achievements

- Working with Accountancy Recruit, **Lookers Plc** found two interim finance professionals to support the Director of Financial Planning and Analysis. The specialists were later offered permanent positions within the company.
- The recruiter ensured that the entire hiring process was managed smoothly and efficiently throughout; with **strong communication** always being at the forefront.
- As a quick turnaround was required, Accountancy Recruit worked proactively and thoroughly to deliver **quality candidates** in an efficient manner and to agreed timescales.
- Lookers Plc are **extremely impressed** with their chosen candidates and feel that they have fitted in perfectly with the team.

A blue-tinted historical photograph showing several men in late 19th-century attire operating a large industrial steam engine. The men are positioned around a large, spoked flywheel, with some holding levers and others observing. The scene is set in a dark, industrial interior, possibly a factory or a railway engine room. The overall mood is one of focused labor and early industrialization.

The Challenge

Providing extra resources

Lookers Plc is a leading UK motor retail and aftersales service group. The company had been going through an internal restructure and required extra finance resources. As a result, they were urgently seeking two interim finance professionals to support the Director of Financial Planning and Analysis, due to a large gap in the treasury area.

Mudasir Saeed, Recruitment Business Partner at Lookers Plc, commented: “We wanted to hire someone who was quite high-profile and a specialist in the field, which is why we reached out to Accountancy Recruit, as we knew that they could deliver.”

“Accountancy Recruit had previously recruited someone in our accountancy team, therefore, we were keen to work with them again following our previous positive and successful experience. We required a quick turnaround, and as Accountancy Recruit already had a good understanding of our business and the methods which suited us, they were our preferred choice.”

The Search



The Recruitment Process

Accountancy Recruit understood the task at hand and began by proactively approaching Heads of Treasury across the North, which is a small pool of candidates.

Five high-quality video interviews were conducted and presented to Lookers Plc and a suitable interim was appointed as a result. After four months, the new employee was then converted to a permanent position as Head of Treasury.

The second engagement was to appoint an interim to support with projects and ad-hoc work around financial planning and analysis. Accountancy Recruit reached out to their network and then screened 12 potential candidates and presented five to the client, all within a two day turnaround. The client then interviewed two candidates and appointed one to start two weeks later.

When talking about the recruitment process, Mudasir Saeed, said: “Our recruiter was really responsive and confident. She had a good understanding of our business and the methods that suited us.”

Our recruiter commented: “It was clear that a quick turnaround was required to engage an interim to support the Director of Financial Planning and Analysis. We ensured that we conducted a thorough screening process to present the best quality CV’s and managed to complete both processes within days.”



Why Accountancy Recruit?

Making recruiting easy

Lookers Plc selected Accountancy Recruit as a specialist financial recruitment partner as they were extremely impressed with their strong communication and efficiency. They also felt that Accountancy Recruit really understood the market, as well as professionals within the finance arena.

Mudasir Saeed, said: “Our candidates were great, particularly the Head of Treasury recruit. He knew what he was doing straight away and really hit the ground running. He promptly put a new team structure in place and has since recruited another person within the department.”

“The communication of our recruiter was also very good. She regularly reached out and checked in with subtle reminders. As a company, Accountancy Recruit also welcome feedback and will adjust the search if candidates aren’t exactly what you are looking for. They will work hard to find your ideal candidates.”

ACCOUNTANCY Recruit

**We'll help you find
the perfect candidate**

If you are looking for an exceptional finance or accountancy candidate, please talk to us about your requirements.

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