

**ACCOUNTANCY**

Recruit

**SALAD**

**MONEY**

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**Case Study**

“The best thing about working with Accountancy Recruit was the speed, expertise and competitive fee structure.”

Phillip Hyett, Finance Director  
at Salad Money

# Key achievements

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- Working with Accountancy Recruit, **Salad Money** appointed a **Finance Assistant** for 12 months' maternity cover.
- Owing to the small size of the company, it was important to **fill the role very quickly** and to find someone who could **get on with the job straight away**.
- Salad Money's newly appointed Finance Controller recommended Accountancy Recruit because she had previously used them.
- The Finance Director was extremely impressed with the how **fast, easy** and **well-organised** the process was, and would definitely recommend Accountancy Recruit to other companies.



# The Challenge

# A quick turnaround

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Growing financial services company, Salad Money needed to quickly source a Finance Assistant for a 12 month maternity cover.

The organisation, which provides loans to the NHS and other parts of the public sector, is a small company of around 20 employees, so they can't afford to lose staff members for long periods of time. Therefore, finding cover quickly was essential.

Phillip Hyett, Salad Money's Finance Director, said: "It was important to find someone quickly, but also to get someone who was experienced, level headed and a steady pair of hands for the role."

Salad Money discovered Accountancy Recruit after the newly appointed Financial Controller, based in Manchester, recommended them, having previously worked with them.

"In the past, we used the same recruitment firms based in London, said Phillip. "But they don't necessarily have the right expertise for this particular segment of the market. We are an entirely home based company, therefore we decided to throw a wider recruitment net to speed things up."

"When Accountancy Recruit's name came up, I realised they offered a service which was very good value for money, so I decided to try them out."



# The Search

# The Recruitment Process

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Following a detailed conversation with Phillip - after the introduction by the incoming Financial Controller - our recruiter set about finding a Finance Assistant to join the business for 12 months' maternity cover.

"I made it clear that time was of the essence and we needed somebody very quickly," said Phillip. "I outlined a job spec for the recruiter, with the key attributes this person needed and the main things that they would be doing, and she came back to me in short order with some CV's and profiles."

From a long list of 27 candidates, Accountancy Recruit video interviewed 7 candidates and presented a shortlist to the client of 2. Both candidates were interviewed by the FD and one was offered and accepted the position.

Phillip said: "The whole process was very smooth. I encouraged them to pick up the phone if they wanted to reach me, which they did. The recruiter understood the brief and she put forward candidates that were suitable, so it was a very good process."

Our recruiter said: "It was great to be recommended to Salad Money by their incoming Financial Controller, who I had previously worked with. Phillip gave a thorough overview of the role and business, so we were able to fully brief potential candidates. It was really important to find someone who could start quickly, as they had appointed someone to cover the maternity leave but their personal circumstances had changed so they couldn't honour the contract. In order to minimise interruption to the business, it was important to find someone who would stay for the duration and be able to get up to speed quickly."



# Why Accountancy Recruit?

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While this was a junior role, it was also a very key position for Salad Money.

Phillip said: “We needed somebody in that seat doing the job as quickly as possible and we certainly got that. I was also looking for a process that was quick and straightforward without going back and forth too much.”

“Accountancy Recruit found us a person suitable for the role very quickly and with minimal fuss, so I was very happy.”

Phillip says he would recommend Accountancy Recruit to any business looking for a quick, smooth finance recruitment process.

He said: “The best thing about working with Accountancy Recruit was the speed, expertise and competitive fee structure.”

**ACCOUNTANCY**

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**We'll help you find  
the perfect candidate**

If you are looking for an exceptional finance professional, please  
talk to us about your requirements.

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